



## Course Overview:

*“Coaching improves people’s thinking. They think differently and they think more effectively. As a result of improved thinking, they improve their behaviours, and they improve their performance.”*

David Rock, a thought leader in the global coaching profession.

The purpose of this interactive course is to inspire and enable leaders to facilitate productive coaching conversations within the workshop environment. These conversations are designed to create meaningful change, which in turn boosts employee performance, improves retention and increases productivity and profitability.

## What you will learn:

- To advance your communication skills.
- To develop your coaching skills.
- To maintain a culture of self-reflection and ongoing learning

## Content covered:

- Coaching definition: what it is and what it’s not.
- How to be present to their success.
- Listen to understand. Speak to engage. Question to facilitate their thinking.
- How to structure your coaching conversation.
- When and how to follow up on their results.

# COACHING FOR PERFORMANCE

## Who Should Attend?

Bodyshop Owner or Manager, Production Manager, Team Leader.

## How does this course differ from similar courses in the repair industry?

- Taught using a highly interactive guided learning model to keep attendees engaged in the learning process.
- Numerous hands-on exercises related to the collision industry, which emphasise the principles taught. You can also use the exercises in your bodyshop during your own implementation.
- I-CAR certification - Pending Approval



**Cost:**

Axalta Customers:	\$150 for first attendee \$100 for subsequent attendees
Non-Axalta Customers:	\$200 for first attendee \$100 for subsequent attendees Prices include GST

**Course Date:** Wednesday 18<sup>th</sup> September 2024

**Course Time:** 9.00am - 4.30pm

**Location:** Axalta Academy - Brisbane  
c/O MTAQ, Building 8 Freeway Office Park,  
2728 Logan Rd, Eight Mile Plains, QLD 4113

**RSVP:** Email the completed registration form by 11 September 2024 to [info-anz@axalta.com](mailto:info-anz@axalta.com) or call Abigail on 02 8818 4375

FIND OUT MORE AND  
DISCOVER ENTIRELY NEW WAYS  
TO GET MORE FROM YOUR

[axalta.au/drivus](http://axalta.au/drivus)

Axalta Australia & NZ  
16 Darling Street  
Marsden Park  
NSW 2765



