



## Course Overview:

*“Coaching improves people’s thinking. They think differently and they think more effectively. As a result of improved thinking, they improve their behaviours, and they improve their performance.”*

David Rock, a thought leader in the global coaching profession.

The purpose of this interactive course is to inspire and enable leaders to facilitate productive coaching conversations within the workshop environment. These conversations are designed to create meaningful change, which in turn boosts employee performance, improves retention and increases productivity and profitability.

## What you will learn:

- To advance your communication skills.
- To develop your coaching skills.
- To maintain a culture of self-reflection and ongoing learning

## Content covered:

- Coaching definition: what it is and what it’s not.
- How to be present to their success.
- Listen to understand. Speak to engage. Question to facilitate their thinking.
- How to structure your coaching conversation.
- When and how to follow up on their results.

# COACHING FOR PERFORMANCE

## Who Should Attend?

Bodyshop Owner or Manager, Production Manager, Team Leader.

## How does this course differ from similar courses in the repair industry?

- Taught using a highly interactive guided learning model to keep attendees engaged in the learning process.
- Numerous hands-on exercises related to the collision industry, which emphasise the principles taught. You can also use the exercises in your bodyshop during your own implementation.
- I-CAR certification - Pending Approval



**Cost:**

Axalta Customers:	\$150 for first attendee \$100 for subsequent attendees
Non-Axalta Customers:	\$200 for first attendee \$100 for subsequent attendees Prices include GST

**Course Date:** Wednesday 28 August 2024

**Course Time:** 9.00am - 4.30pm

**Location:** Axalta Academy - Perth  
c/o Global Autocoat,  
54-56 John Street, Bentley WA 6102

**RSVP:** Email the completed registration form by 21<sup>st</sup> August 2024 to [info-anz@axalta.com](mailto:info-anz@axalta.com) or call Abigail on 02 8818 4375

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# REGISTRATION FORM

## COACHING FOR PERFORMANCE:

ADELAIDE:  7 August

MELBOURNE:  21 August

PERTH:  28 August

SYDNEY:  4 September

BRISBANE:  18 September

### DETAILS:

Bodyshop Name: \_\_\_\_\_

Business Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Address: \_\_\_\_\_

**COURSE ATTENDEE NAMES:** \_\_\_\_\_

**DIETARY REQUIREMENTS:** (please list your name and any dietary requirements you may have)

\_\_\_\_\_

**PAYMENT DETAILS:** (please note payment by credit card only - VISA or Mastercard)

Name on Card: \_\_\_\_\_

Card Number:                     Exp Date: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**TOTAL AMOUNT:** \_\_\_\_\_

**Payment required prior to event**

<b>COST:</b> Axalta Customers	\$150 for first attendee, \$100 for subsequent attendees.
Non Axalta Customers	\$200 for first attendee, \$100 for subsequent attendees.

*Pricing includes GST*

Please completed form and email to: [info-anz@axalta.com](mailto:info-anz@axalta.com)